

## WE NAVIGATE THE MAZE OF ECONOMIC INCENTIVES

THE NEW YORK GRANT COMPANY HELPS CLIENTS GROW, INVEST IN NEW FACILITIES, TRAIN AND ENHANCE WORKFORCE SKILLS, AND TRANSFORM ENTIRE COMMUNITIES. WE NAVIGATE THE MAZE OF GRANTS, TAX BENEFITS, ENERGY DISCOUNTS, AND OTHER INCENTIVES FROM FEDERAL, STATE, COUNTY, AND LOCAL GOVERNMENTS AND OTHER SOURCES.

We have helped over 5,000 clients win more than \$1 billion to date.

Founded in 2002, the New York Grant Company is an award winning team of economic development incentive experts, working for our clients to identify, apply for, and maximize benefits so they can prosper and save on the bottom line.

## Economic Incentive Experts.

We seek and secure government grants, tax breaks, and subsidies to help businesses, not-for-profits, and entire communities.

## Let Us Help You Source & Secure Incentives. We can:

- Conduct an initial free consultation to target best incentives options
- Research and quantify available benefits
- Prepare, file, and track all applications through the system
- Prepare supporting materials and analyses
- Ensure timely and thorough follow up with government agencies
- Advocate for maximum possible benefits
- Handle all ongoing compliance to ensure receipt of multi-year benefits
- Track and report ongoing grant opportunities.

We are New York's #1 team and a leading national economic incentive consultancy.

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## California has Great Incentives for Business









PROGRAM	ELIGIBILITY	BENEFIT
California Competes Credit Discretionary State Tax Credit	<ul> <li>Large or small business</li> <li>Number of jobs to be created or retained</li> <li>Economic impact &amp; amount of capital investment made by large &amp; small businesses</li> <li>May include purchase of office equipment &amp; furniture</li> </ul>	<ul> <li>Program restricts amount of tax credits to no more than 20% of the available credits per business</li> <li>25% of available credits reserved for small business</li> <li>Maximum annual amount is up to \$200 million regardless of entity type</li> </ul>
New Employment Credit Discretionary State Tax Credit	<ul> <li>Unemployed for six (6) months before hire</li> <li>Earned Income Tax Credit recipients</li> <li>Recently Incarcerated - or -</li> <li>Recipients of CalWorks and/or other welfare assistance programs</li> </ul>	The actual credit is equal to 35% of qualified employee wages each year for a period of 5 years with a maximum credit of \$63,000 per job.
Manufacturing Equipment + Sales & Use Tax Exemption Discretionary State Tax Exemption	Covers basic equipment, R&D equipment, and processing equipment	<ul> <li>Maximum annual amount is up to \$200 million regardless of entity type</li> <li>Immediate benefit of no state tax paid at time of purchase.</li> <li>Eliminates California portion sales tax</li> <li>Local sales tax not included</li> </ul>